

Service Area

- Shawnee County
- Statewide

Services Provided

- Dental Health Services
 - Dental Exams
 - Dental X-Rays
 - Dental Cleanings
 - Dental Sealants
 - Fluoride Varnish
 - Dental Fillings
 - Crown/Bridges
 - Root Canals
 - Dentures/Partials
 - Invisalign® Braces
 - **NEW Nitrous Oxide Sedation**
- Emergency Dental Services – Walk ins welcome
- Dental Health Education
- Dentistry for Diabetics Program
 - Nurse Visit while in the dental chair; health assessment/consultation, blood pressure checks, blood sugar checks, **NEW HbA1c checks**, social worker available for referrals and assistance.
- ER to the Dental Chair Direct Referral Program
 - Reduce ER visits for dental pain
 - Educate ER providers about dental emergencies
- Translation Services
- Referral to Primary Care
- Referral to Oral Surgeons
- Referral to Pediatric Dentists

Executive Director

Krista Hahn, RDH, MBA, ECP III

Clinic Statistics

Patients ¹	2018 – 4,160	↓53%
	2017 – 8,885	↑56%
	2016 – 5,801	↑116%
	2015 – 2,685	
Visits	2018 – 10,095	↑6%
	2017 – 9,418	↑42%
	2016 – 6,637	↑38%
	2015 – 5,105	

Uninsured Patients

2018 – 39%
2017 - 54%
2016 – 43%
2015 – 56%

Cost per Patient in 2018

\$331.91

Cost per Visit in 2018

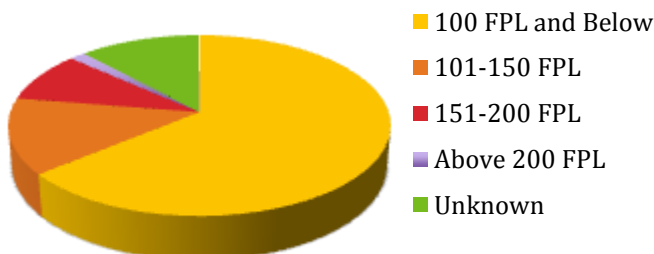
\$137.67

*In 2017, the national average health center cost per patient was \$941.97**

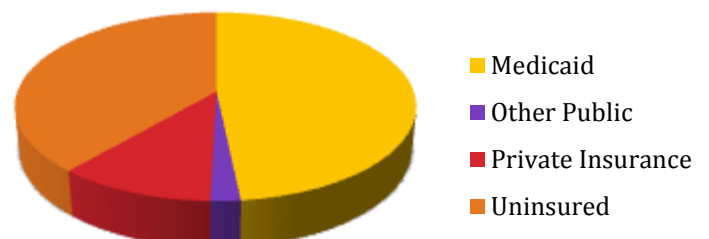
**Resource:*

<https://bphc.hrsa.gov/uds/datacenter.aspx>

Patient Income Level



Payor Type



At a glance

Fifty hours per week that the clinic is open, the dental team is dedicated to deliver safe, reliable, high-quality care to every patient every time. The following statistics are more than numbers – they show that our combined efforts make a big difference for every individual we serve.

By the numbers

A look at our people:

- 2.2 FTE Dentists²
- 1.2 FTE Dental Hygienists
- 5.0 FTE Dental Assistants
- 3.0 FTE Front Office Associates
- 2.0 FTE Administrative Staff
- 45 Volunteers (Dental Professional Students, Medical Professional Student, Accountants, Administrative Leadership, Human Resources, Board Members)

A summary of our finances

- Net operating revenue: \$1.3 million
- Total operating expenses: \$1.4 million
- Earnings reinvested in our communities: \$364,369
- Capital expenditures: \$15,000
- Financial aid and charity care: \$559,668
- Total community benefit: \$1.5 million

A tally of dental services provided³

- Emergency Visits: 1,536
- Oral Exams & Diagnostics: 6,372
- Dental Cleanings: 1,821
- Dental Sealants: 245
- Fluoride Treatment: 311
- Restorative Procedures: 1,339
- Oral Surgery: 1,956
- Root Canals / Dentures / Partials / Periodontal Treatments: 3,643

¹ Marian Dental Clinic **transitioned from emphasis on volume to the importance of value** causing a decrease in unduplicated patient volume. The clinic dedicated time and effort to increase access, improve the patient experience, and provide affordable comprehensive dental care. In fact, nearly 25% more restorative and rehabilitative services were provided as compared to previous years. These services specifically target saving the teeth versus extracting teeth.

² Dental team has transitioned from 3.2 FTE Dentists in 2017 to 2.2 FTE Dentists in 2018.

³ Statistics based on year-end 2018 data.

We reveal and foster God's healing love by improving the health of the people and communities we serve, especially those who are poor and vulnerable.

Caring Spirit Excellence Good Humor Integrity Safety Stewardship

